EXEC CAPITAL

https://www.execcapital.co.uk/job/part-time-managing-director-2-3-days-per-week/

Part-Time Managing Director (2–3 days per week)

Hiring organization
Exec Capital

Employment Type
Part-time

Beginning of employment
1st May 2026

Duration of employment
Perm

Industry
Environmental Services

Job Location
Bilston, West Midlands, United Kingdom

Working Hours
9-5

Base Salary
£ 500 - £ 600

Date posted
April 5, 2026

Valid through
30.04.2026

Description

Job Title: Part-Time Managing Director (2–3 days per week)

Location: Black Country (on-site presence required)
Salary/Rate: £500 per day
Commitment: 2–3 days per week (flexible structure)
Type: Part-Time / Fractional

About the Business

We are a well-established, owner-led SME based in the Black Country, providing specialist filtration solutions to a loyal and growing customer base.

With a turnover of approximately £800K and a close-knit team of 8 staff, the business has built a strong reputation for reliability, quality service, and long-standing client relationships.

The company is now looking for a hands-on Managing Director to work alongside the owner and take a more active role in leading the business day-to-day, while driving performance and growth.

Responsibilities

The Opportunity

This is a practical, sleeves-rolled-up Managing Director role with real influence over the day-to-day running of the business.

With a 2–3 day per week commitment, you'll play a key role in bringing structure, improving performance, and helping the owner focus on the bigger picture.

This is not a corporate environment — we're looking for someone grounded, straightforward, and comfortable working in a small team where everyone mucks in.

Key Responsibilities

Leadership & Operations

Take an active role in the day-to-day management of the business
Provide clear leadership to a team of 8 staff
Improve operational efficiency, planning, and delivery
Introduce structure and accountability across the team

Commercial & Growth

Identify and drive opportunities for revenue growth
Review pricing, margins, and cost base
Support customer relationships and business development where needed

Strategy & Planning

Work closely with the owner to set direction and priorities
Implement simple, effective KPIs and performance tracking
Turn plans into practical, achievable actions

Financial Oversight

Maintain a clear handle on cashflow, profitability, and costs
Work with external accountants as required
Ensure commercial decisions are grounded in financial reality

People & Culture

Lead, support, and develop the team
Maintain a positive, hardworking, no-nonsense culture
Address performance issues and build accountability

Qualifications

Candidate Profile

Essential

Previous experience as a Managing Director, General Manager, or similar senior role within an SME
Strong operational and commercial experience
Proven ability to improve performance in smaller businesses
Comfortable being hands-on and visible in the business
Experience managing small teams (5–20 employees)

Desirable

Background in engineering, environmental services, facilities, or similar
Experience in service-led or field-based businesses
Experience working with owner-managed companies
Personal Attributes
Down-to-earth, straight-talking, and pragmatic
Willing to roll sleeves up and get stuck in
Strong common-sense approach to problem solving
Builds trust quickly with both owner and team
No ego — focused on getting the job done

Job Benefits

What's on Offer

£500 per day
2–3 days per week with flexibility
Genuine influence over how the business is run
Close partnership with the owner
Opportunity to make a visible impact quickly
Potential for the role to grow as the business develops

Contacts

Exec Capital are a leading Exec Recruiter for the West Midlands