



<https://www.execcapital.co.uk/job/part-time-managing-director-2-3-days-per-week/>

## Part-Time Managing Director (2–3 days per week)

### Description

Job Title: Part-Time Managing Director (2–3 days per week)

Location: Black Country (on-site presence required)

Salary/Rate: £500 per day

Commitment: 2–3 days per week (flexible structure)

Type: Part-Time / Fractional

### About the Business

We are a well-established, owner-led SME based in the Black Country, providing specialist filtration solutions to a loyal and growing customer base.

With a turnover of approximately £800K and a close-knit team of 8 staff, the business has built a strong reputation for reliability, quality service, and long-standing client relationships.

The company is now looking for a hands-on Managing Director to work alongside the owner and take a more active role in leading the business day-to-day, while driving performance and growth.

### Responsibilities

#### The Opportunity

This is a practical, sleeves-rolled-up Managing Director role with real influence over the day-to-day running of the business.

With a 2–3 day per week commitment, you'll play a key role in bringing structure, improving performance, and helping the owner focus on the bigger picture.

This is not a corporate environment — we're looking for someone grounded, straightforward, and comfortable working in a small team where everyone mucks in.

#### Key Responsibilities

##### Leadership & Operations

Take an active role in the day-to-day management of the business

Provide clear leadership to a team of 8 staff

Improve operational efficiency, planning, and delivery

Introduce structure and accountability across the team

##### Commercial & Growth

Identify and drive opportunities for revenue growth

Review pricing, margins, and cost base

Support customer relationships and business development where needed

### Hiring organization

Exec Capital

### Employment Type

Part-time

### Beginning of employment

1st May 2026

### Duration of employment

Perm

### Industry

Environmental Services

### Job Location

Bilston, West Midlands, United Kingdom

### Working Hours

9-5

### Base Salary

£ 500 - £ 600

### Date posted

April 5, 2026

### Valid through

30.04.2026

## Strategy & Planning

Work closely with the owner to set direction and priorities  
Implement simple, effective KPIs and performance tracking  
Turn plans into practical, achievable actions

## Financial Oversight

Maintain a clear handle on cashflow, profitability, and costs  
Work with external accountants as required  
Ensure commercial decisions are grounded in financial reality

## People & Culture

Lead, support, and develop the team  
Maintain a positive, hardworking, no-nonsense culture  
Address performance issues and build accountability

## Qualifications

### Candidate Profile

#### Essential

Previous experience as a Managing Director, General Manager, or similar senior role within an SME  
Strong operational and commercial experience  
Proven ability to improve performance in smaller businesses  
Comfortable being hands-on and visible in the business  
Experience managing small teams (5-20 employees)

#### Desirable

Background in engineering, environmental services, facilities, or similar  
Experience in service-led or field-based businesses  
Experience working with owner-managed companies  
Personal Attributes  
Down-to-earth, straight-talking, and pragmatic  
Willing to roll sleeves up and get stuck in  
Strong common-sense approach to problem solving  
Builds trust quickly with both owner and team  
No ego — focused on getting the job done

## Job Benefits

### What's on Offer

£500 per day  
2-3 days per week with flexibility  
Genuine influence over how the business is run  
Close partnership with the owner  
Opportunity to make a visible impact quickly  
Potential for the role to grow as the business develops

## Contacts

Exec Capital are a leading Exec Recruiter for the West Midlands