EXEC CAPITAL

https://www.execcapital.co.uk/job/part-time-headhunter-fractional-c-suite-recruitment-2-days-week-cannock/

Part-Time Headhunter – Fractional C-Suite Recruitment (2 Days/Week – Cannock)

Description

About Exec Capital

Exec Capital is a London-based boutique executive recruitment agency operating UK-wide and internationally. Specialising in senior C-suite and executive placements—across sectors such as tech, fintech, e-commerce, financial services, and facilities management—the firm combines deep industry insight with a streamlined, 360-degree recruitment model

In response to growing demand, Exec Capital has extended its fractional recruitment offering to include not only part-time CEOs but also other C-suite roles like CFOs, CMOs, COOs, CIOs, and more—available on flexible contracts from 1 to 4 days per week

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Role Overview

In this part-time headhunter position, you'll be embedded in the Cannock region, contributing on-site two days per week while collaborating with Exec Capital's London team. Your focus: sourcing, assessing, and placing high-calibre fractional C-suite candidates for scaling companies and start-ups in Midlands and surrounding areas.

Responsibilities

Key Responsibilities

- Proactively source and engage fractional C-suite candidates (e.g., CFO, COO, CIO, CMO, CEO) using networks, referrals, and direct sourcing.
- Assess candidates for strategic fit, leadership capabilities, and adaptability to fractional roles.
- Coordinate with London-based team: align on briefs, candidate shortlists, interviews, and placements.
- Help position Exec Capital's fractional model as a flexible, cost-effective leadership solution—offering companies access to top-tier talent without long-term commitment EXEC Capital RecruitmentPR Fire.
- Build and nurture regional business relationships—start-ups, SMEs, investors—to uncover fractional hiring opportunities.
- Maintain meticulous candidate tracking, progress reporting, and recruitment documentation.

Hiring organization
Exec Capital

Employment Type
Part-time

Beginning of employment
1st September 2025

Duration of employment
Perm

Industry
Recruitment

Job Location
Cannock, Staffordshire, United Kingdom

Working Hours
9-5

Date posted
August 11, 2025

Valid through
31.08.2025

Requirements

- Demonstrable experience in executive search or recruitment, especially for senior or C-suite roles.
- Understanding of fractional employment dynamics and mindset, including trial-to-permanent transitions.
- Excellent communication, stakeholder management, and judgement in assessing executive-level candidates.
- Strong professional network within Midlands-based businesses or capability to build one quickly.
- Availability for two on-site days per week in Cannock, with flexibility for remote collaboration and occasional travel.

Qualifications

What Exec Capital Offers

- A meaningful, flexible part-time role influencing high-impact leadership recruitment.
- Exposure to a broad spectrum of fractional C-suite roles across industries.
- Support from a collaborative, expert-led team in a boutique executive recruitment setting.
- Competitive compensation, pro-rata for part-time engagement.