EXEC CAPITAL

https://www.execcapital.co.uk/job/part-time-advisory-consultant-finance-food-import-export/

Part-Time Advisory Consultant Food Import/Export

Hiring organization
Exec Capital

Employment Type
Part-time

Beginning of employment
1st August 2026

Duration of employment
Perm

Industry
Commodity Trader – Food

Job Location
London, South East, United Kingdom

Working Hours
9-5

Base Salary
£ 500 - £ 700

Date posted
June 29, 2026

Valid through
31.07.2026

Description

Part-Time Advisory Consultant — Business Development (Food & Agri Trading)
London N1 (King's Cross) · Part-time / Fractional · Day rate negotiable

The opportunity

Exec Capital is partnering with an established food import/export business — the UK arm of an international agro-allied group — that sources and trades food products globally to GFSI standards. The business has strong products and competitive pricing but has struggled to break through the relationship-driven barriers to entry that define this market.

They are looking for a part-time advisory consultant who already has the contacts. This is a role for someone with an existing network among UK food buyers, distributors, wholesalers, and retailers — relationships that can be leveraged from day one to open doors that cold approaches cannot.

What you'll do

- Open commercial relationships with buyers, distributors, and wholesalers across the UK food trade
- Leverage your existing contact book to secure introductions, meetings, and supply opportunities
- Advise on go-to-market strategy and how to overcome the sector's barriers to entry
- Position the business's products competitively with the right buyers

- Help convert relationships into firm trading agreements

Responsibilities

What we're looking for

- A genuinely well-connected commercial operator in UK food, agri, or FMCG distribution
- A proven track record of opening doors and winning new business in the food supply chain
- Existing, active relationships with buyers, category managers, or procurement decision-makers
- Credibility and trust within the sector — someone whose name opens conversations
- Self-directed, results-focused, and comfortable operating on a fractional basis

The details

- Part-time / fractional — flexible days to suit both parties
- London N1 base with significant autonomy; field- and relationship-led
- Day rate negotiable, with scope to structure around results

Contacts

Exec Capital are a leading Business Development Recruiter