EXEC CAPITAL

https://www.execcapital.co.uk/job/fractional-operations-director/

Fractional Operations Director

Description

Medical Products Wholesaler
Huddersfield | Site-Based | 2–3 Days per Week | 3–6 Month Contract

The Company

We are a Huddersfield-based medical products wholesaler supplying healthcare providers and commercial customers across the UK. With an established operational infrastructure and a strong market presence, we are now entering an exciting new phase of growth with the launch of a pharmaceutical division.

To support this transition, we are seeking an experienced **Fractional Operations Director** to provide hands-on leadership, operational structure, and strategic oversight during this critical period.

The Role

This is a **site-based role in Huddersfield**, working **2–3 days per week** for an initial **3–6 month engagement**.

You will take responsibility for managing and developing a team of 12 staff across warehousing, logistics, and operations, while preparing the business operationally for the launch of a new pharmaceutical division. This is a hands-on leadership role requiring both strategic oversight and practical implementation.

Responsibilities

Key Responsibilities

Operational Leadership

- Lead, manage, and develop a team of 12 across warehouse, fulfilment, and operational functions
- Review and optimise operational workflows, stock control, and distribution processes
- Improve performance metrics, service levels, and efficiency
- Introduce KPIs and reporting structures

Pharmaceutical Division Launch

- Support the operational setup for the new pharmaceutical division

Hiring organization
Exec capital

Employment Type
Part-time

Beginning of employment
1st April 2026

Duration of employment
3-6 months

Industry
Distribution

Job Location
Huddersfield, West Yorkshire, United Kingdom

Working Hours
9-5

Base Salary
£ 500 - £ 650

Date posted
February 27, 2026

Valid through
31.03.2026

- Ensure readiness for regulatory, compliance, and quality requirements
- Develop SOPs aligned with pharmaceutical standards
- Oversee storage, handling, and distribution processes specific to pharma products
- Work alongside compliance advisors and regulatory bodies as required

Compliance & Governance

- Ensure operations align with MHRA, GDP (Good Distribution Practice), and relevant regulatory standards
- Strengthen documentation, audit readiness, and quality control processes
- Implement risk management procedures

Systems & Process Improvement

- Review current ERP/WMS systems and recommend improvements
- Streamline procurement, supplier management, and inventory control
- Improve demand planning and forecasting processes

Strategic Contribution

- Support the leadership team in scaling operations sustainably
- Build an operational structure capable of supporting growth
- Provide clear handover documentation at the end of the engagement

Qualifications

Ideal Candidate Profile

We are looking for a pragmatic and experienced operations leader with:

- Proven experience as an Operations Director, Head of Operations, or senior operational leader
- Background in medical products, pharmaceuticals, healthcare distribution, or regulated wholesale environments
- Strong understanding of pharmaceutical compliance and GDP requirements
- Experience launching new divisions or operational functions
- Demonstrable people management experience

- Hands-on approach with the ability to implement quickly
- Strong problem-solving and process improvement capability

Job Benefits

Engagement Details

- Fractional contract role
- 2–3 days per week
- Site-based in Huddersfield
- Initial 3–6 month term (with potential extension)
- Competitive day rate depending on experience

The Opportunity

This is a high-impact assignment for an experienced operations leader who enjoys building structure, enabling growth, and delivering tangible results. You will play a key role in shaping the operational future of the business and ensuring a successful launch into the pharmaceutical market.

Contacts
Exec Capital are a leading Fractional Operations Director Recruiter