EXEC CAPITAL

https://www.execcapital.co.uk/job/executive-recruiter/

Executive Recruiter

Description

Job Title: Executive Recruiter
Company: Exec Capital
Location: London (Hybrid/Remote options available)
Employment Type: Full-Time
Salary: Competitive + Commission + Benefits

About Exec Capital

At Exec Capital (www.execcapital.co.uk), we specialise in connecting world-class executive talent with high-growth businesses and industry-leading organisations across the UK and internationally. With a modern approach to executive recruitment, we blend technology, market insight, and deep industry knowledge to deliver results that help companies build the leadership teams they need to scale and succeed.

As we continue to grow, we're seeking a driven and experienced **Executive Recruiter** to join our dynamic team. This role offers flexibility in working arrangements – whether you prefer to be in the office, work remotely, or a mix of both.

Responsibilities

Key Responsibilities

- **Client Engagement:** Develop and manage client relationships, understanding their business needs and leadership requirements.
- **Candidate Sourcing:** Identify, engage, and assess high-calibre executive candidates through various sourcing methods, including direct headhunting, networking, and referrals.
- **Market Mapping:** Research and map relevant industries and competitors to identify potential talent pools.
- **Process Management:** Manage the full recruitment lifecycle – from initial briefing and search to interviews, negotiation, and placement.
- **Advisory Role:** Act as a trusted advisor to clients and candidates, offering insight on market trends, salary benchmarks, and hiring strategies.
- **Collaboration:** Work closely with the wider Exec Capital team to support strategic initiatives and contribute to business development efforts.

Qualifications

Hiring organization
Exec Capital

Employment Type
Full-time

Beginning of employment
1st July 2025

Duration of employment
Perm

Industry
Recruitment

Job Location
167-169 Great Portland Street, W1W 5PF, London, South East, United Kingdom
Remote work possible

Working Hours
9-5 UK Hours

Date posted
April 4, 2025

Valid through
30.06.2025

Requirements

- Proven experience in executive or senior-level recruitment (agency or in-house).
- Strong communication, interpersonal, and influencing skills.
- Commercially astute with a consultative approach to client and candidate engagement.
- Self-motivated, highly organised, and able to work independently in a fast-paced environment.
- Comfortable with modern recruitment tools, platforms, and data-driven approaches.
- Knowledge of UK markets is essential; international experience is a plus.

Job Benefits

What We Offer

- Flexible working – office-based in London or fully remote.
- Uncapped commission structure.
- Supportive and collaborative team environment.
- Access to cutting-edge recruitment technology and tools.
- Career progression opportunities within a growing firm.
- Regular team events, incentives, and wellness perks.

Contacts
Reach out to the team at Exec Capital