

Chief Executive Officer (CEO)

Description

Our client is a dynamic and innovative SaaS (Software as a Service) technology company based in the heart of London. They are committed to transforming industries and driving digital innovation through our cutting-edge software solutions. Our mission is to empower businesses worldwide with the tools they need to thrive in the digital age.

Job Summary: We are seeking a visionary and results-driven Chief Executive Officer (CEO) to lead our London-based SaaS technology business. The CEO will be responsible for setting the strategic direction, driving growth, and ensuring the overall success of the company. This is a unique opportunity for an experienced leader to make a significant impact in the technology sector and shape the future of our organisation.

Responsibilities

1. **Strategic Leadership:**
 - Develop and communicate a clear vision and strategy for the company's growth and success.
 - Lead the executive team in executing the strategic plan and achieving company goals.
2. **Financial Management:**
 - Oversee financial planning, budgeting, and resource allocation to ensure financial sustainability and growth.
 - Manage and optimize revenue streams, profitability, and cash flow.
3. **Business Development:**
 - Identify and pursue new business opportunities, partnerships, and markets to expand the company's reach and revenue.
 - Foster relationships with key clients, partners, and stakeholders.
4. **Product Innovation:**
 - Drive product development and innovation to maintain a competitive edge in the SaaS technology market.
 - Ensure the delivery of high-quality software solutions that meet customer needs.
5. **Team Leadership:**
 - Recruit, develop, and lead a high-performing executive team.
 - Foster a culture of collaboration, innovation, and excellence throughout the organization.
6. **Corporate Governance:**
 - Ensure compliance with all legal, regulatory, and corporate governance requirements.
 - Promote ethical behavior and corporate social responsibility.
7. **Market Analysis:**
 - Stay informed about industry trends, market conditions, and emerging technologies.
 - Use market insights to make informed decisions and adapt the company's strategy.

Hiring organization

Exec Capital

Employment Type

Full-time

Beginning of employment

1st November 2023

Duration of employment

Perm

Industry

Technology

Job Location

London

Working Hours

9-5

Base Salary

£ 175000 - £ 185000

Date posted

September 30, 2023

Valid through

31.10.2023

Qualifications

- Proven experience as a CEO or in a senior executive leadership role, preferably in the SaaS or technology industry.
- Strong understanding of SaaS business models, software development, and technology trends.
- Track record of driving revenue growth and profitability.
- Excellent strategic planning and execution skills.
- Exceptional leadership, communication, and interpersonal abilities.
- Financial acumen and the ability to manage budgets effectively.
- A forward-thinking mindset with a passion for innovation.
- Bachelor's degree in business, technology, or a related field (MBA preferred).

Job Benefits

Great opportunity

Contacts

Exec Capital are a [leading CEO Recruiter](#) based in Great Portland Street.